

Medical Alert Service Comparison Guide

Comparison Data	Live at Home Monitoring®	VRI®	ADT®	ALERTONE®	Guardian®	Health Watch®
Range:	250ft Indoor/ 600ft Open	250ft Indoor/ 600ft Open	300 ft	246 ft	150-300ft	150-300ft
Monitors own Equipment:	Yes	Yes	No	No	Yes	Yes
Equipment Manufactured in:	USA	USA	Taiwan	Taiwan	China	NA
Battery Backup Life:	40-80 Hrs	40-80 Hrs	12-20 Hrs	24 Hrs	NA	24 hrs
Compatible with DSL:	Yes	Yes	Yes	Yes	Yes	Yes
Compatible with VoIP:	**Yes	**Yes	No	No	No	No
Years in Medical Alert Business:	Reseller of VRI Service	21 Yrs	5 Yrs	19 Yrs	9 Yrs	13 Yrs
Monthly Rental:	\$24.75	\$29.95	\$33.95	\$29.95	\$29.95	\$29.95
Quarterly Rental:	NA	NA	NA	\$27.95	No	NA
Annual Rental:	NA	NA	NA	\$24.95	Yes	NA
Activation Charge:	FREE	\$0-\$50	\$99	None	\$35	\$50
Order online:	YES	No	No	No	No	No
30 Day Risk Free Guarantee:	Yes	Yes	No	Yes	No	NA
Automatic Monthly Testing:	Yes	Yes	No	No	Yes	Yes
Panic Button Monitoring:	Yes	Yes	Yes	Yes	Yes	NA
Total Call Time:	15 secs	15 secs	NA	Under a Minute	Under 45 secs	NA
Wait Time in Queue:	5 secs	5 secs	10 secs	NA	NA	NA
Primary Business Function:	Medical Monitoring	Medical Monitoring	Burglar Alarms	Medical Alerts	Security	Medical Alarms
Call Back Service:	Yes	Yes	NA	NA	NA	NA
CSAA 5 Diamond Certified:	Yes	Yes	No	No	No	No
Minimum Contract Payment:	1 Month	1 Month	1 Yr	Quarterly	1 Month	1 Month
Backup Monitoring Center:	Yes	Yes	Yes	Yes	Yes	No
Parent HQ Location:	USA	USA	NA	NA	USA	USA
Medication Adherence:	Yes, \$31 / month	Yes, \$39 / month	No	No	Yes	No
Tech Support:	Yes	Yes	Yes	Yes, Seperate Phone #	Yes, Seperate Phone #	Yes

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Comparison Data	Live at Home Monitoring®	Life Alarm®	Life Alert®	Lifeline Systems®	Life Station®	Medical Alarm.com®	Response Link®
Range:	250ft Indoor/ 600ft Open	250ft	150 ft	300-600 ft	300 ft	200 yds	NA
Monitors own Equipment:	Yes	Yes	NA	Yes	No	NA	No
Equipment Manufactured in:	USA	NA	China	USA	China	NA	NA
Battery Backup Life:	40-80 Hrs	NA	48 Hrs	24 Hrs	32 Hrs	72 hrs	24 hrs
Compatible with DSL:	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Compatible with VoIP:	**Yes	No	No	No	No	No	No
Years in Medical Alert Business:	Reseller of VRI Service	NA	>20 Yrs	31 Yrs	30 Yrs	31 Yrs	18 Yrs
Monthly Rental:	\$24.75	\$29.95	\$60.00	\$42	\$29.95	\$29.95	\$34.95
Quarterly Rental:	NA	NA	NA	NA	\$28.95	No	NA
Annual Rental:	NA	NA	NA	NA	\$27.95	Yes	NA
Activation Charge:	FREE	\$75	\$298.00	\$72	None	None	\$25
Order online:	YES	No	No	No	No	No	No
30 Day Risk Free Guarantee:	Yes	NA	NA	No	Yes	No	NA
Automatic Monthly Testing:	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Panic Button Monitoring:	Yes	NA	Yes	Yes	Yes	NA	NA
Total Call Time:	15 secs	NA	NA	Under a Minute	25-30 secs	NA	NA
Wait Time in Queue:	5 secs	NA	Under 10 secs	NA	NA	15 secs	NA
Primary Business Function:	Medical Monitoring	Medical Alarms	Medical Alerts	Medical Alerts	NA	Medical Alerts	Medical Alarms
Call Back Service:	Yes	NA	NA	NA	NA	NA	NA
CSAA 5 Diamond Certified:	Yes	No	NA	No	Yes	No	Yes
Minimum Contract Payment:	1 Month	1 Month	1 Month	1 Month	1 Month	1 Month	1 Month
Backup Monitoring Center:	Yes	No	No	Yes	No	Yes	Yes
Parent HQ Location:	USA	USA	NA	Netherlands	NA	USA	USA
Medication Adherence:	Yes, \$31 / month	No	No	Yes	No	No	Yes
Tech Support:	Yes	Yes	Yes	Yes	Yes	Yes	Yes

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NOTES:

1. Live at Home Monitoring resells VRI medical alert services online through a volume discount program.
2. VRI is the ~4th largest medical alert provider in the U.S.A. with over 80,000 active subscribers (July 2011)
3. Competitor specs compiled from website information and each respective company's sales reps, and could change without notice.
4. If you are a representative of one of the companies listed in this comparison and would like to update any information, please email us at support@liveathomemonitoring.com
5. Live at Home Monitoring MAKES NO CLAIM OF OWNERSHIP TO ANY OF THE MARKS INDICATED ABOVE.
6. Prices may vary based on location

** Additional costs for VOIP compatible Medical Alert system. Call for details

REGISTERED TRADEMARKS

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